



June 1, 2020

Re: Status Update

Dear Valued Partner:

As COVID-19 shutdown requirements begin to ease around the country, we wanted to update you on what is happening at Endurable and how it impacts delivery schedules.

We continue to put the health and safety of our people and partners as our top priority. This means that while we have increased our output from a month ago, we are still not back to full staffing levels due to distancing requirements, as well as the fact that some of our production related people are unable to work a full schedule, primarily due to childcare issues.

Most suppliers we work with are also returning to a more normal schedule, but some remain backlogged, and this impacts our ability to properly plan and solidify all delivery dates.

The recent outbreaks of violence in the Minneapolis-St Paul area also cannot be ignored. We don't know how big of an impact this will have, but we do know that it kept several of our team members from coming to work at the end of last week and today, and we did not operate our typical Saturday schedule.

All the above means that we are looking at uncertainty with our delivery dates to job sites and we are running behind. We're not sure yet to what extent, but we do expect delays. We know that without our full workforce it's hard to hit dates. We are attempting to increase our staffing levels, but in the COVID-19 environment, and now with the local civil unrest, it's difficult to bring on significant new numbers of employees.

We will do our very best to work with you and deliver in a way that minimizes any site related scheduling challenges, but we also ask for your help in understanding your true needs so we don't produce items that you don't need yet at the expense of others who do have more urgent needs to get product delivered and installed to meet CO dates. Please communicate with your Project Managers any relevant information about timing and the impact of delayed shipments on your projects.

We look forward to continuing our relationship with you and hope to return to normal operations as soon as possible.

Sincerely,

David Battel
President